

HUBBARD COMMUNICATIONS OFFICE
Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 29 JANUARY AD79

Remimeo
All EDs
Treas Sec
Kegs

PRICES, UPPER ORG

Any upper org on the bridge may deliver any and all of the services of the lower org providing the prices charged are at least 10% higher than the same service in the next lower org. An SH in addition to SH services may deliver the same services as a Cl IV org if at least 10% price increase is added to the Cl IV services. An AO may deliver any SH or Cl IV service providing its prices are at least 10% higher than the SH charges. Flag may deliver any AO, SH or Cl IV service providing it charges at least 10% more than an AO for these services.

The object is to preserve the bridge. Orgs are wisest to specialize in their own services. But they often must deliver those of a lower org in getting people up the bridge.

This P/L must take into consideration written LRH ED 284-4 monthly increases.

An upper org must deliver better service to justify the increase over the lower org for the same service.

L. RON HUBBARD
FOUNDER

for the
BOARDS OF DIRECTORS
of the
CHURCHES OF SCIENTOLOGY

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